ITS Group teams up with Intuitive to provide Print Management Dashboards to its partners

Data visualisation tools provider, Intuitive, are delighted to announce a partnership agreement with iTS, the largest European PaperCut Authorised Solution Centre, to make Intuitive dashboards available to their channel partners.

With this partnership in place, ITS is authorised to supply and support its resellers with Intuitive for PaperCut MF, a pre-integrated business intelligence solution which is delivered with a complete set of standard configurations. The solution can be delivered and enabled within a single day at a significantly reduced cost and with superior analysis capabilities when compared with comparable Business Intelligence solutions.

The configured dashboards deliver significant value to both the IT department and to other stakeholders within the organisation who have an interest in understanding how printers and MFDs are being used by the wider user population:

- Intuitive dashboards provide an essential value-added layer to illustrate if print management cost reduction policies are effective.
- With the latest available usage data for multi-function devices, users can clearly see where print demand is coming from, leading to shorter & more effective decision cycles.
- The dashboards show the volume of CO_2 produced as well as the paper & electricity consumed by printing so are ideal for communicating environmental impact to all print users.
- Regular monthly reporting is automated and personalised for different budget holders.
- The dashboards offer flexibility to view data from the entire organisation or can be filtered to show data of interest (e.g. for one or more departments, for one or more print groups, for one or more groups of printers etc.).

As Roger Stocker, Intuitive CEO explains: "*Intuitive for PaperCut allows organisations to identify opportunities to improve the efficiency of their print management infrastructure. It gives extra visibility to monitor the effectiveness of your print management policies and rules. This makes it a great value-add solution for PaperCut resellers, and we're delighted to be working with ITS to offer this solution to their partners.*"

Nick Dabanovic, ITS MD commented: "*We are delighted to be an Authorised Distributor for the Intuitive for PaperCut Print Management dashboards. As one of the largest independent suppliers of print, copy and scan control solutions, we are always looking for innovative new solutions that add value to our partners' product offerings. The Intuitive software does precisely this and we are looking forward to working together to launch this to market.*"

Talk to us today
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ABOUT INTUITIVE

Intuitive is a global provider of Data Visualisation Tools for Application Developers and Software Resellers. Formed by a team of highly experienced entrepreneurs and software developers. The aim of Intuitive BI from the outset was to create a different type of BI solution. The team recognised that for Business Intelligence to deliver, companies needed easy-to-use tools that can be deployed to all employees and beyond organisational boundaries to customers and suppliers.

Intuitive BI sells exclusively through its network of value-added partners. We work closely with our partners in specific application areas such as Print and Process Management so that data held within their applications can be made more valuable to customers.

ABOUT ITS GROUP

Established in 1988 and with circa 110 staff, ITS is a long-standing PaperCut Authorised Solution Centre servicing the UK, Europe and North Africa through its well-established network of offices. ITS provides locally based technical, sales and pre-sales support for PaperCut products and other value-added services such as project management and custom development.

With offices in the UK, France, Germany, Spain, the Netherlands and Serbia ITS provides support in most European languages including English, French, Spanish, Catalan, German, Dutch, Serbian, Croatian, Polish and Turkish. ITS aims to think globally but act locally with a deep understanding of each region it serves.

ITS offers PaperCut solutions with a comprehensive range of add-on software and hardware designed to meet virtually any requirement for print, copy and scan control. As a software house, ITS has developed support for many Payment Gateways and custom integrations as well as having its own in-house solutions for which we have thousands of clients.

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